# Business as usual in a changing world?

Some illustrative stories
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Jean Macq

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# The driving forces that keep business as usual...

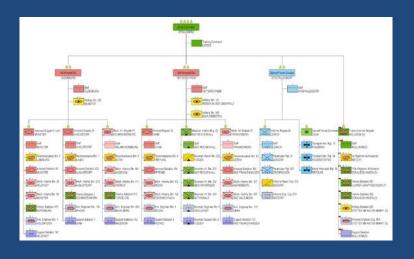
### Two worlds in equilibrium state

The world of ideas, policies and international declarations:

International arena, consultants, academics, declarations, ...

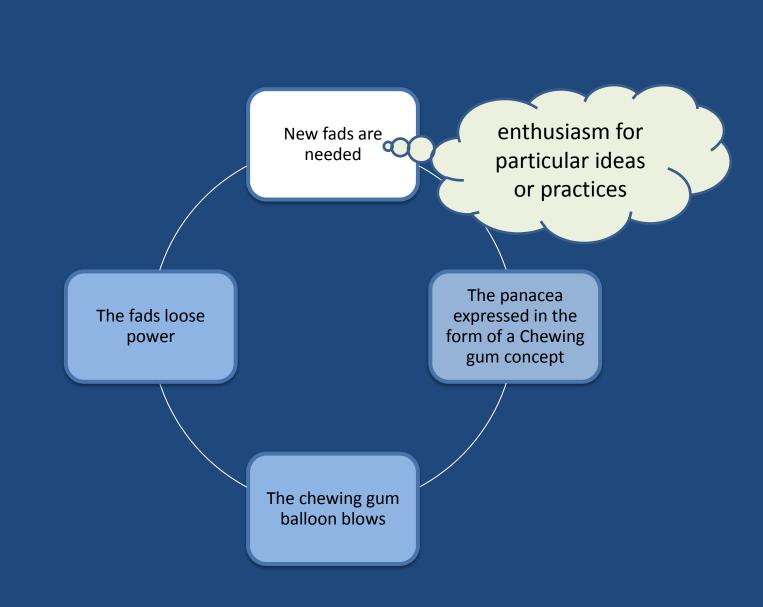


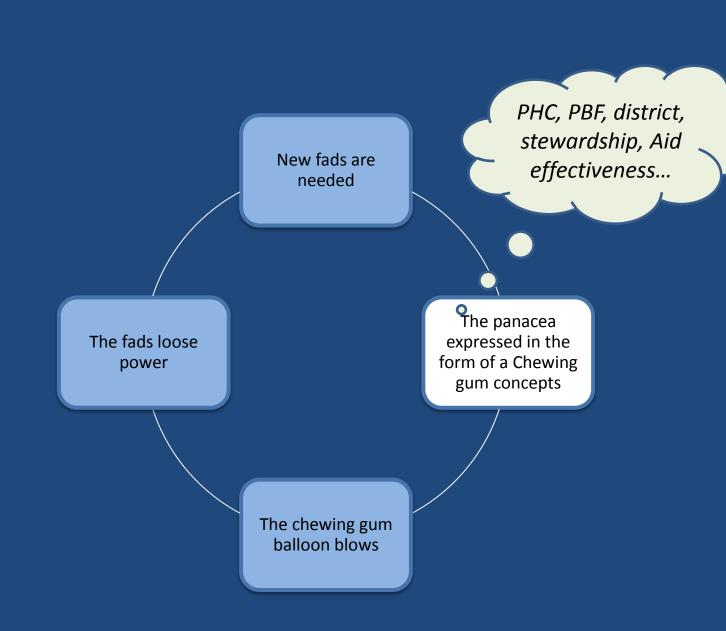
The world of action and service provision norms, hierarchies, ...

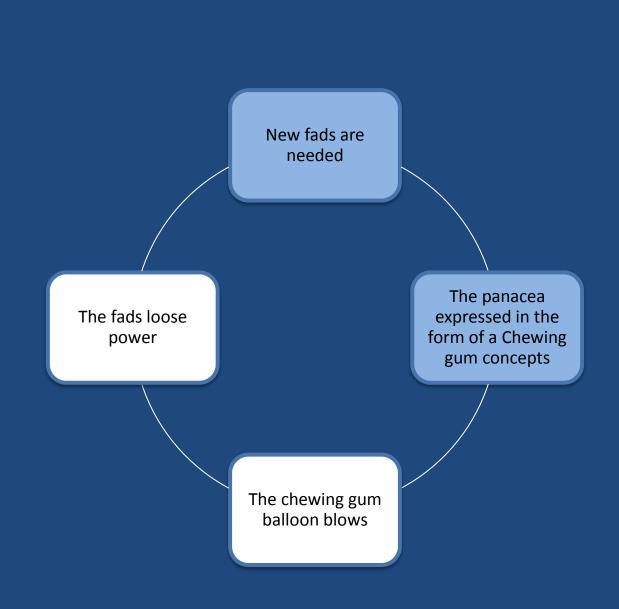


# The world of ideas, policies and international declarations: equilibriums through repeated "fad waves"

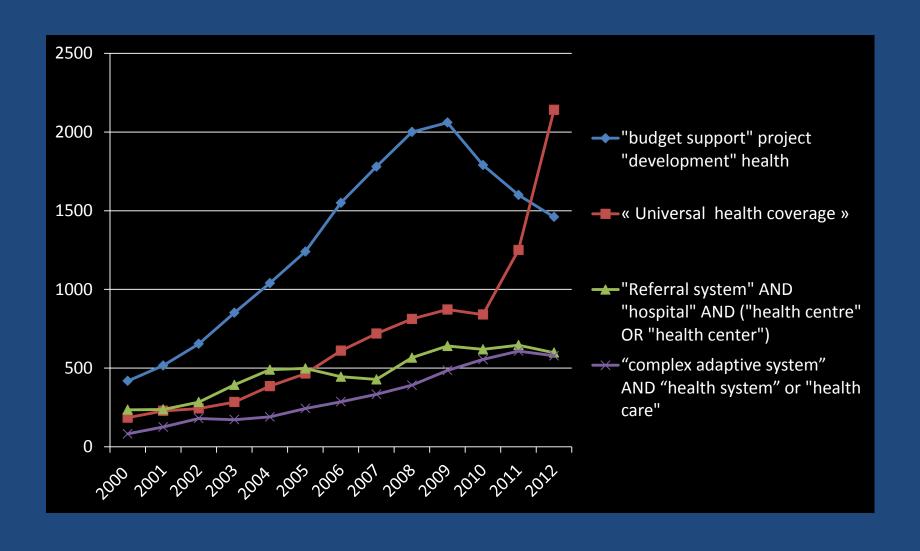
« fads kill fads »
 AND
« fads keep workshops, seminars,
international declarations and
 academics alive »?

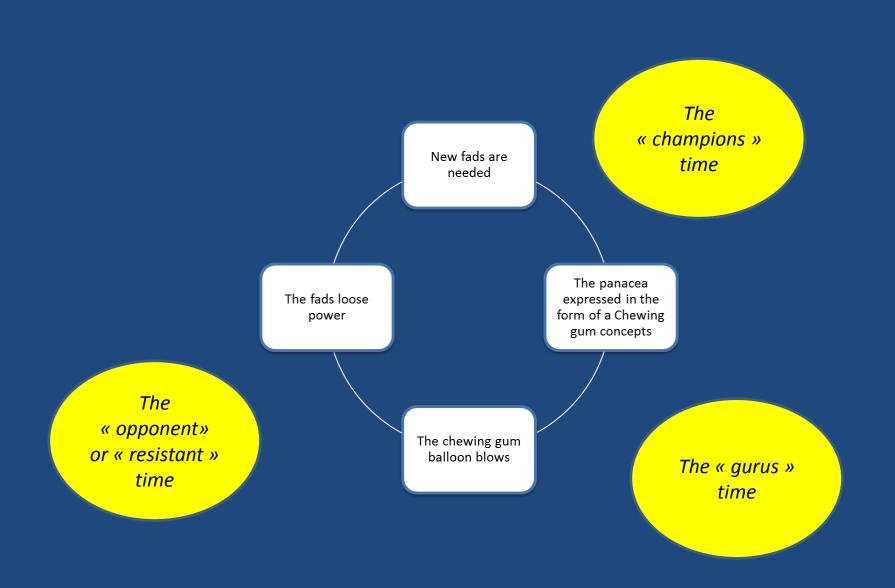






# "Fads"...Number of article citations on google scholar





### The world of action and service provision:

equilibrium through budget control, quick and measurable results

Budget control, well defined interventions, and objectivelly measurable results

A fashionable (chewing gum) concept as an objective

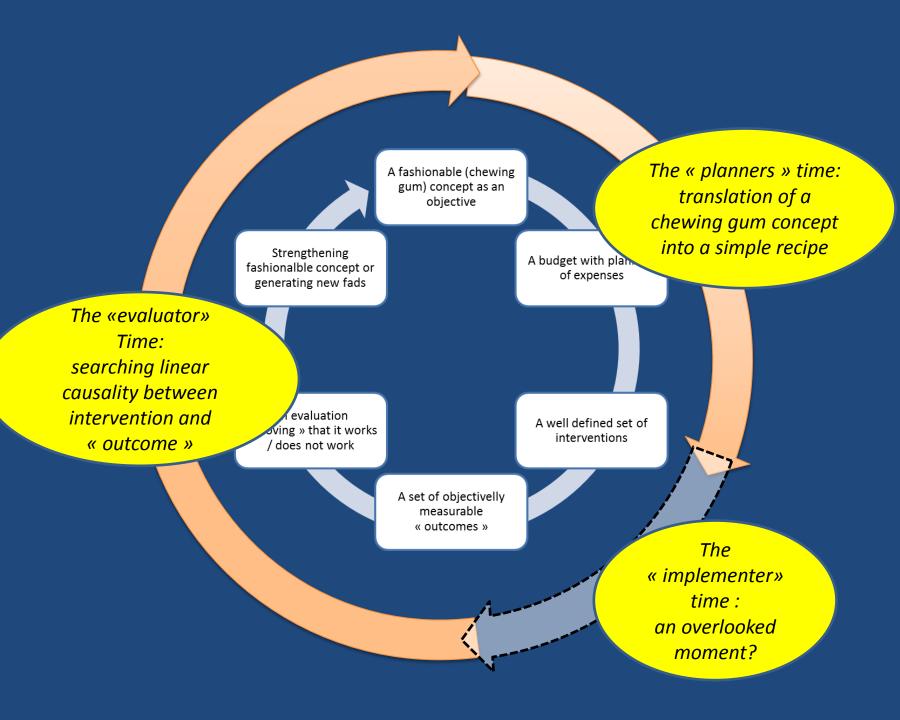
Strengthening fashionable concepts or generating new fads

A budget with planning of expenses

An evaluation « proving » that it works / does not work

A well defined set of interventions

A set of objectivelly measurable « outcomes »



### Two worlds in equilibrium but disconnected?

The world of ideas, policies and international declarations:

International arena, consultants, academics, declarations, ...

Chewing gum concepts

service provision

concepts

service provision

corms, hierarchies, but also

« politics » and « power

struggle »

The world of action and



Enthusiasm for particular ideas or practices that become a panacea...

....Translated through simple and well defined interventions...

....To reach objectively measurable results

Enthusiasm for particular ideas or practices that becomes a panacea...

....Translated through simple and well define

A fad

....To reach objectively measurable results

Enthusiasm for particular ideas or practices that become a panacea...

....Translated through simple and well defined intervention...

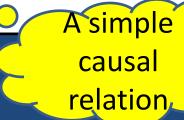
....To reach objectively measurable results

A simple recipe

Enthusiasm for particular ideas or practices that become a panacea...

....Translated through simple and well defined interventions...

....To reach objectively measurable results



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Challenging the driving forces that keep business as usually: 2 stories ...

### Business as Usual: referral system in Niger

Enthusiasm for particular ideas or practices that become a panacea...

• The referral system between HC and hospital is a key element of health care system

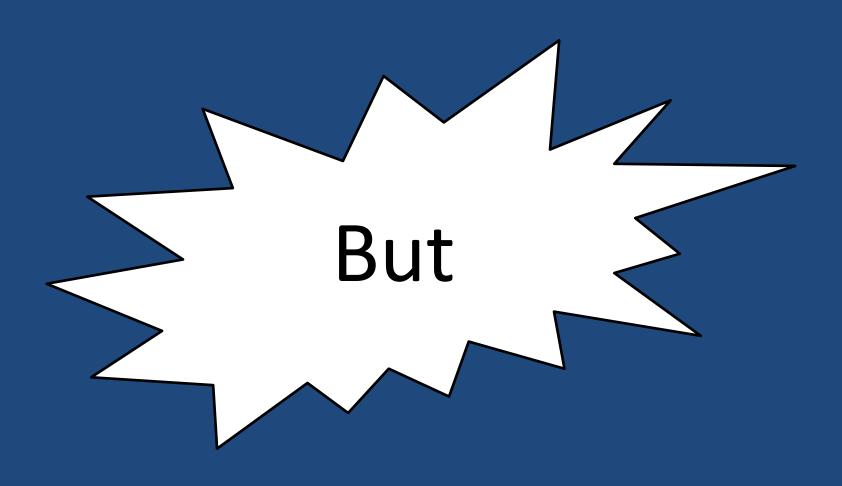
....Translated through a simple and well defined intervention...

Radio communication system, ambulance vehicle, financing system
 « fuel »-participation

....To reach objectively measurable results

Number of evacuations

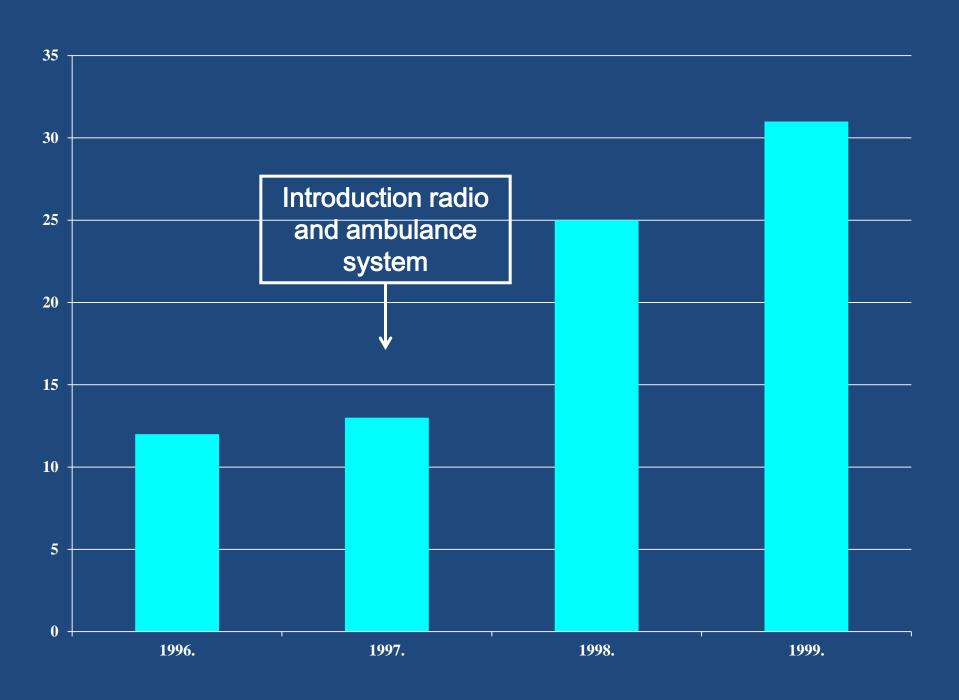
### This should logically work!

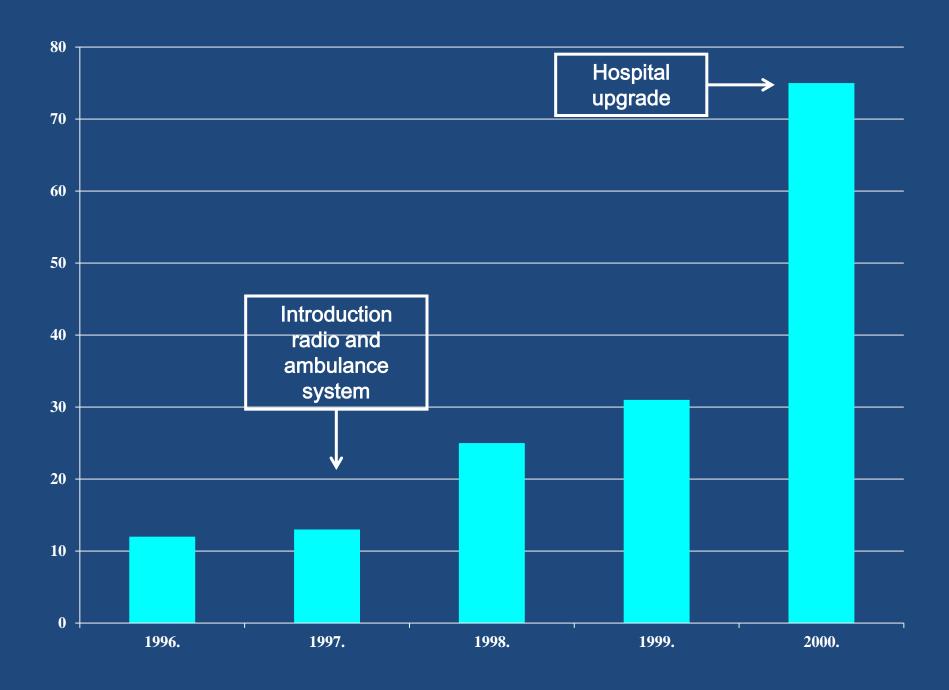


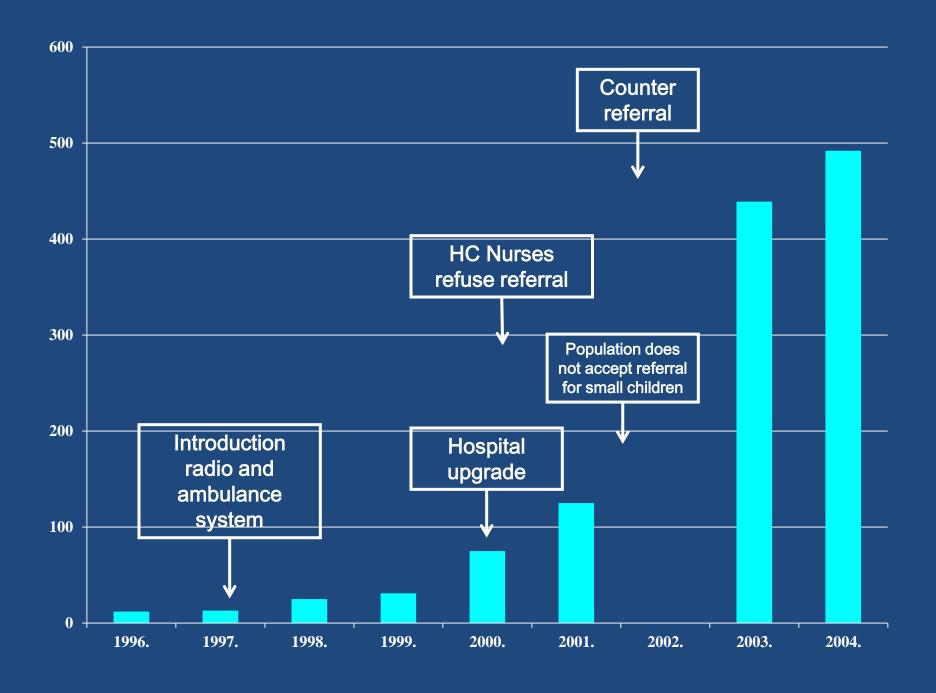
# An emergency evacuation system: trivial and self-evident

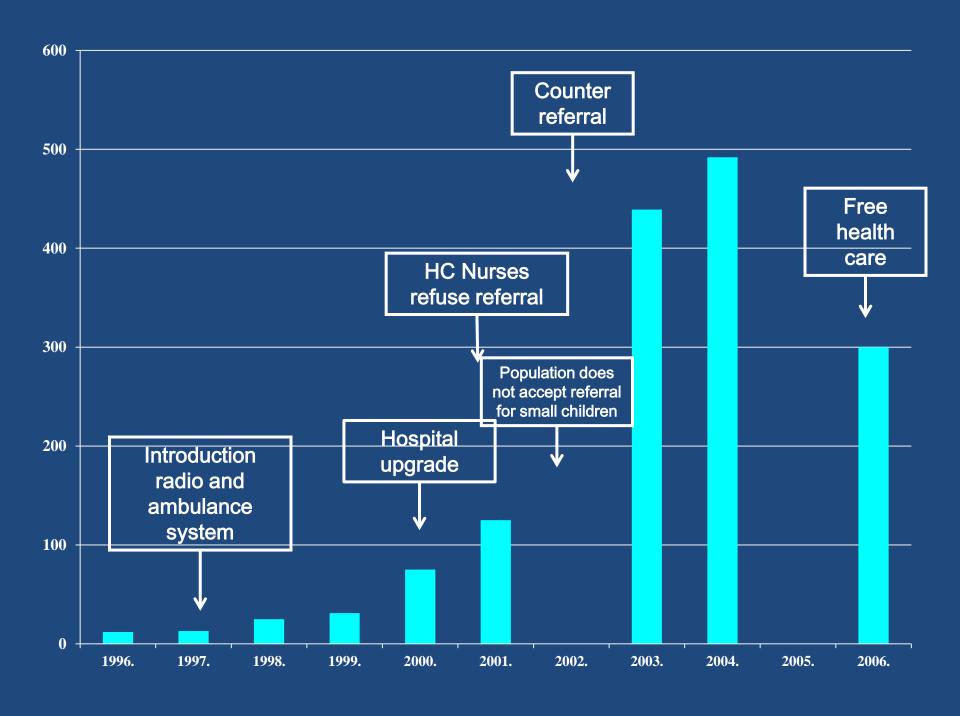
#### The initiative:

- First supervisory round: 2 maternal deaths in 2 days
- Empty hospital for 250.000 population
- Radio communication system, ambulance vehicle, financing system « fuel »-participation
- In a few years: from 12 to 75 evacuations;
   tremendous success !!??









Free Health care

Counter referral included systematically into supervision

HC Nurses 'refuse'
referral
Manage clinical
competences
Manage
communication

Introduction radio and ambulance system

The linear logic

Optimising the referral system

Supervision of hospitalised patients at HC level

Poverty

Hospital upgrade:
Blood transfusion
C-section
Malnutrition clinic

Population does not accept referral for small children

Parallel malnutrition clinics by MSF

Multi-causal, multi-actor, unexpected, all elements influence each other....

# An emergency evacuation system: systems management

- Critical incidents make the system visible
- Ambulance + communication: necessary condition
- Management of the system: building evidence, understanding, decisions: « reflective action »
- Unpredictable: NOTHING was planned
- Different elements and complex interactions, multi-stakeholder
- Time: 8 years

### Business as Usual: Changing a fee-paying system in Senegal

Enthusiasm for particular ideas or practices that become a panacea...

 Reaching universal coverage through de-commercialization of the hospital

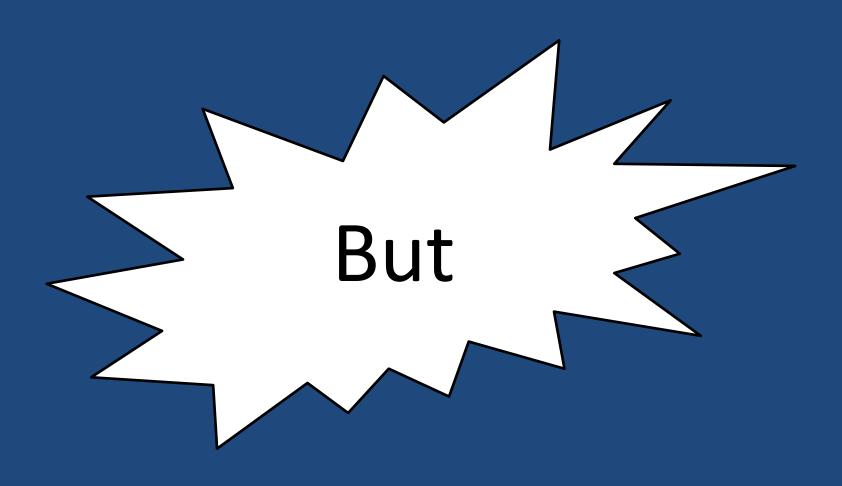
....Translated through a simple and well defined intervention...

• Change of the fee-paying system and introduction of third party payer

....To reach objectively measurable results

Hospital production

### This should logically work!



# De-commercialisation of hospital care

#### **Initial situation:**

- Fee-paying per act causes inaccessibility and lack of transparency
- Experience from similar situation in DRC: flat fee payment schemes alter hospital performance

# De-commercialisation of hospital care

#### **After introduction:**

- Drugs available, care accessible, hospital use increases
- But: a march on Dakar, local drug sellers with Imams
- Sudden danger for the complete system

### De-commercialisation of hospital care

- Decisions are based on experience applied in similar situations
- Strategic entry points, short term consequences possible
- Sudden perverse effects: unpredictable
- Multi-stakeholder: opposite agendas: relativity of ownership
- Need for management, constant reflection, reflective action, building the system

## Overall (theoretical) Lessons learned

- Micro interaction explain macro behavior
  - Health care systems are complex (adaptive) social systems
  - Understanding interaction between agents can sometimes explain the overall system behavior
- « Observing » the Dynamic behavior of the system is the best way to understand it:
  - Simple causality is NEVER the « rule »
  - Explanation of a phenomena (the behavior of the system) can only be understood backward

### Overall (practical) Lessons learned

- Implementation process is central in evaluation
- Building the capacity of the system to manage uncertainty rather than controling the intervention implementation, as it was planned

### Build a well-functioning system: the project as an adaptive element in a system

